

LOOK SHARP!

7 WEBSITE AND COVER DESIGN TIPS TO HELP SELL YOUR BOOK

Brian Felsen, President, BookBaby

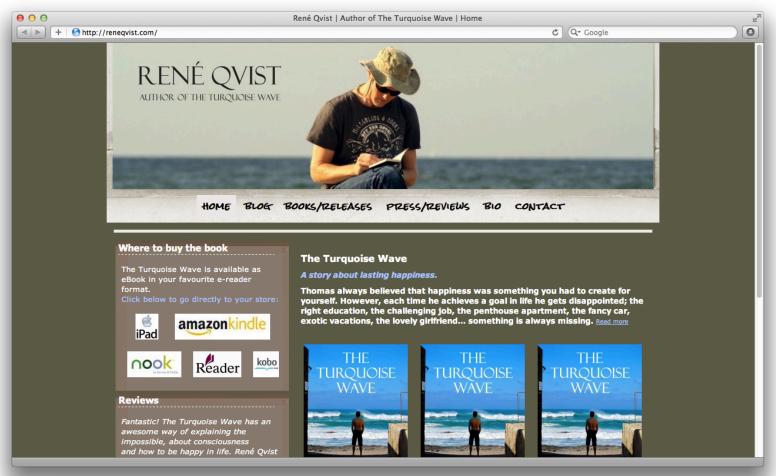
Today, content creators have to look professional

Distribution is no longer the problem.
 Getting noticed is.

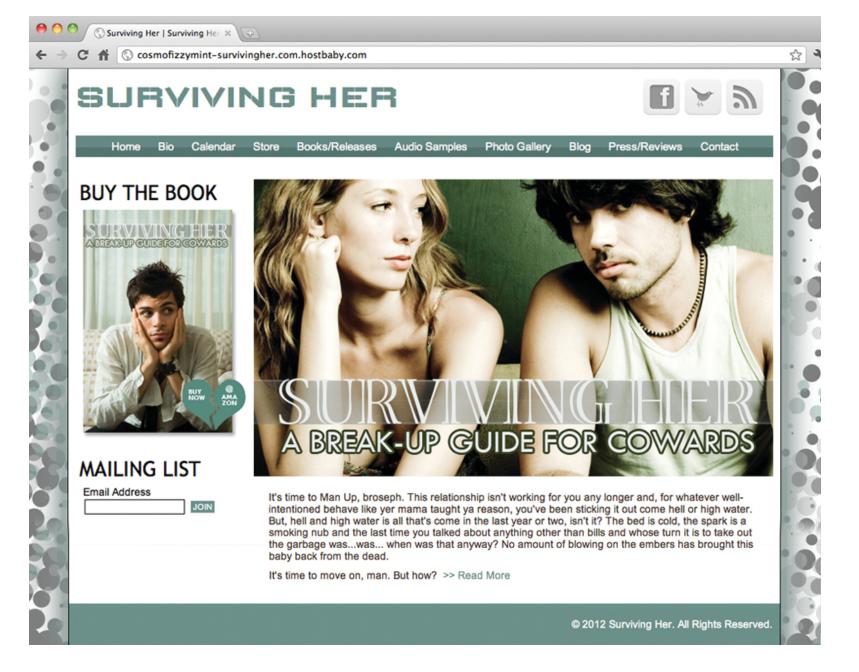
Content is commodifized, and attention is scarce.
 Readers browse, linger and buy by impression

Tip 1: Have a streamlined purpose

Is this site about an author or a book? Neither fish nor fowl.

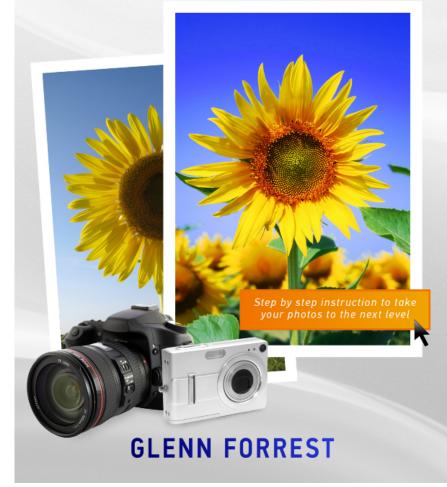


Assume the reader is drunk, tired, or distracted.



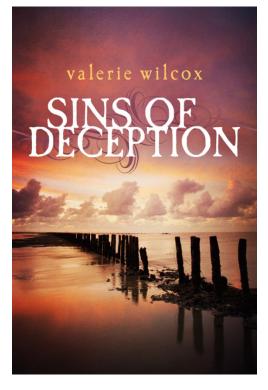
This book site cuts to the chase

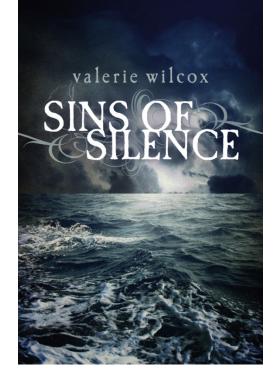
Photoshop Elements 10 FOR FIRST TIME USERS

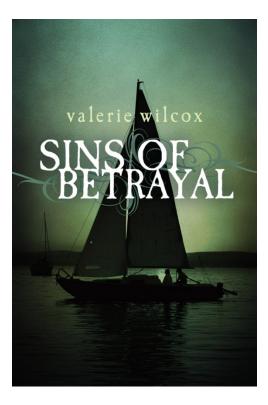


This cover answers: What's in it for me? Why should I care?

Tip 2: Make your branding consistent and authentic







Among your products

Ċ

0

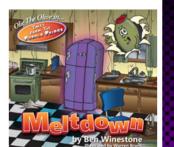
Home Blo Characters Books/Releases Fun Stuff News Kid's Reviews Photo Gallery Store Links Contact

PURPLEFRIDGE.COM

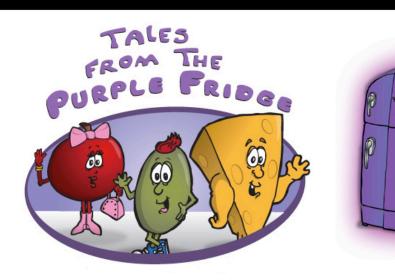
PURPLE FRIDGE ON...



E-BOOK AVAILABLE!



Available for download on...



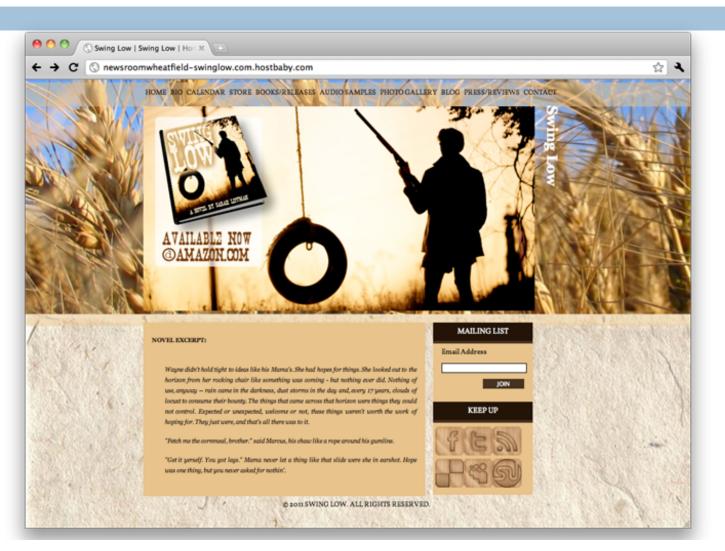
Olie the Olive in... Tales from the Purple Fridge "Meltdown"

....Now Available!

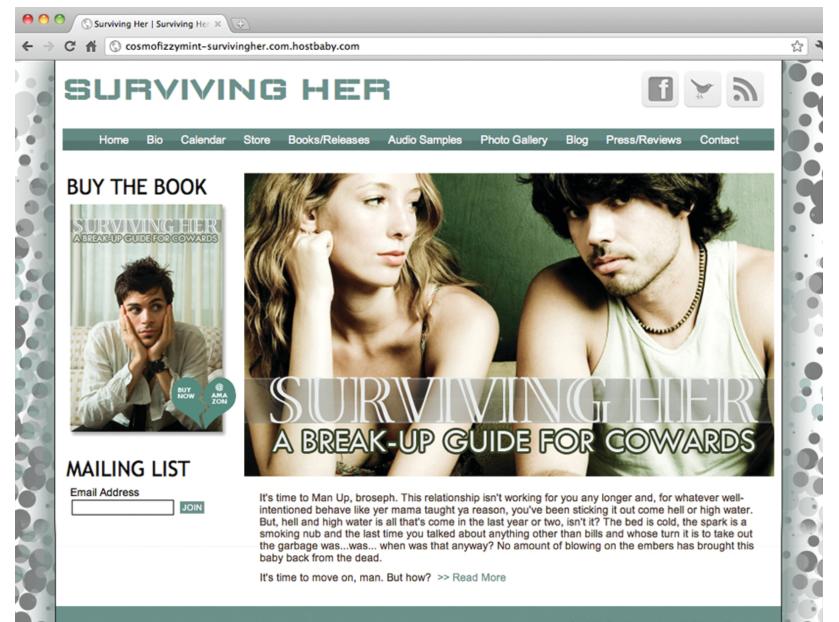
The Purple Fridge is a magical place where your food comes to life and there's fun and

Between your site, title, products and brand

Tip 3: Have a strong call-to-action



Vague calls to different actions



© 2012 Surviving Her. All Rights Reserved.

State desired action and make it easy

Tip 4: Own the interaction

Your website can get you:

- Blogging/chapters
- Video and engagement
- Sales
- Branding and eyeballs
- Email is still king
 - A list gets way more response than "likes"
 - Your newsletters must look good

Stepparenting Success | Helping Stepparents Thrive in Their Blended Family | Home

+ Show the second se



HOME ABOUT US CALENDAR STORE BUY THE BOOK CONTACT

Widays

The holidays are a wonderful time of the year. Time for family & friends and counting our blessings. But what happens in a stepfamily when the holidays aren't so cheery? While this time of year can bring much joy and peace, it can also bring much heartache and frustration for stepfamilies as they seek to successfully navigate the holiday season and unwrap the greatest gift of all - PEACE!

In the new ebook: *Thriving at the Holidays: A Stepparent's Guide to Success, Unwrapping the Gift of Peace*, Gayla & Heather provide tools, tips, encouragement, inspiration and personal stories to help stepparents thrive during this time of year.

"Heather and Gayla want to help your family unwrap the gift of familial peace. From stepparents living in the trenches, the booklet is packed full of practical advice, encouragement and perspective for your holiday challenges. You already unwrapped one gift by opening this booklet, now start unwrapping holiday peace. Read on." Ron L. Deal, President www.smartstepfamilies.com

Available for purchase through Amazon, apple istore, Barnes & Noble and Sony e-store!

RECEIVE FREE STEPPARENTING SUCCESS TIPS

Reader C Q- Google

0

Thrive don't just survive as a stepparent Email Address

LIKE US ON FACEBOOK

Do it!

Find us on Facebook

Too wordy, but signup with benefit in prime position

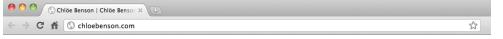
00

Tip 5: Follow traditional design principles

Layout

□ Color

Harmony of elements



HOME BIO CALENDAR STORE AUDIO SAMPLES BLOG BOOK REVIEWS CONTACT





Silence is the autobiographical novel of the life of 19 year old Chloe Benson. Born to blind parents and deafened at the age of 2 by a sudden fever, "Silence" speaks to Chloe's unique challenges at bonding and communication with parents who couldn't see to hear her, and ears that couldn't hear them speak.

Through love, intervention and faith, Chloe and her parents slowly learn a

Email Address
SIGN UP NOW
KEEP IN TOUCH
2 F F N ••

MAILING LIST

language all their own.

BUY NOW ON AMAZON

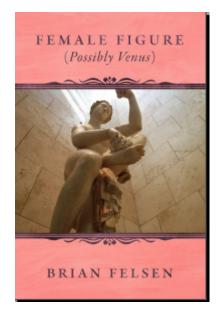
© 2012 CHLÖE BENSON. ALL RIGHTS RESERVED.

- Nice 2/c design matching hair
- Right placement
- Author one-sheet capture/follow/buy

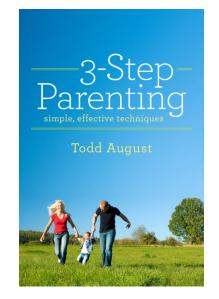
WOODEN HORSES The Quest of Tom Reynolds Curtis A. Parker

Tip 6: Make sure your visible

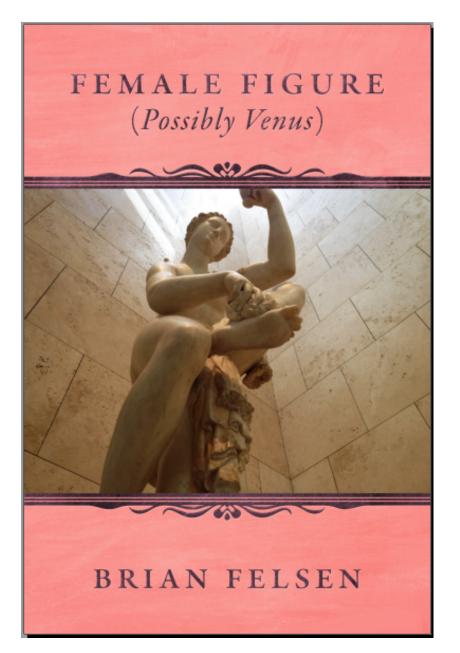
It must stand out when seen as a thumbnail on retail sites







Get proofs to test on different devices



Tip 7: Don't go it alone



- Use an author templating system
- Look sleek and clear
- Focus your time on marketing and writing



How to Travel in Europe?

TRAVEL SMART AND ON BUDGET using super saving tips on car-rentals, cheap flights,



GR*travel* GUIDES

- » Overview of top destinations: London, Rome, Venice, Barcelona...
- » Organize vacations on your own.
- » Do you really need a travel agent?
- » Do you really need a tour guide?
- » Save tons of money with super-saving tips.
- » Read this book in a few hours, save money for a lifetime.



Experts can make your book look like what's in a bookstore

Help your book cover and website sell your book

- 1. Have a streamlined purpose
- 2. Make your branding consistent and authentic
- 3. Have a strong and simple call-to-action
- 4. Own the interaction
- 5. Follow traditional design principles
- 6. Make sure you're visible
- 7. Don't go it alone.

We're here to help.

Visit <u>blog.bookbaby.com</u>

Brian Felsen, President, BookBaby

Follow on Twitter:

- @bookbaby
- @brianfelsen